CONSULTANT RESUME

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Brief Description

Michael Campion is an Industrial and Organizational Psychologist and specializes in human resource management and organizational behavior. Dr. Campion operates a small consulting firm that has conducted over 1200 projects on a wide range of human resource topics for nearly 170 clients in both private and public sector settings. He has been a Professor of Management at Purdue University since 1986. Previously he worked full time for 8 years at IBM and Weyerhaeuser Cos.

Fields of Specialization

Employment Interviewing, Assessment, and Testing

Design and implement recruiting and selection systems, including structured interviews, tests, assessment exercises, and customized procedures.

Job and Skill Analysis

Analyze the tasks, duties, knowledge, skills, abilities, and personality traits necessary for successful job performance.

Performance Management

Create and implement custom performance appraisal and improvement systems, also including performance rating systems, 360 feedback programs, and balanced scorecards.

Litigation Support

Provide objective expert evaluation of HR systems, scientific evaluation of evidence, reviews of scientific literature, statistical analysis, and testimony relevant to discrimination lawsuits and arbitrations.

Skills / Career Development

Design systems to develop employee skills and careers, including career development programs, promotion systems, and skills standards and certifications.

Compensation and Reward Systems

Conduct job evaluations and wage surveys and develop pay structures to improve equity, control labor costs, and increase employee motivation, also including the development of pay-for-skills programs and incentive systems.

Surveys

Conduct surveys and develop programs to improve employee satisfaction, morale, labor relations, culture/climate, customer satisfaction, safety, quality, and other topics.

Validation and Legal Defensibility

Evaluate and document the job relatedness and legal defensibility of selection, performance appraisal, and other human resource (HR) systems.

Work, Team, and Organizational Design

Design and reengineer jobs, teams, organizational structures, and processes to increase efficiency of the process, service to customers, and satisfaction of employees

Training and Management Development

Design and implement programs to increase worker and management skill and productivity, also including training needs assessment, training evaluation, and web page content development.

Turnover Management

Diagnose causes of turnover and develop reduction strategies, also including realistic job previews, incentives, exit interviews, and socialization programs.

Recruiting Services

Recruit Industrial and Organizational Psychologists for consulting and managerial positions.

Example Projects:

Employment Assessment: Developed assessment centers (including group exercises, role-plays, structured interviews, case exercises, writing exercises, and in-baskets) for two large government agencies that are used to assess thousands of candidates per year.

Employment Interviewing and Testing: Developed and validated structured interviews and employment tests for hiring team-based production jobs in several steel mills, pulp and paper mills, automotive parts manufacturers, and petrochemical refineries.

Job Analysis: Conducted job analyses of a wide range of jobs (e.g., management, production, technical, professional) in a variety of industries (e.g., pharmaceutical, government, steel, manufacturing, insurance, and many others).

Job Analysis: Served as the technical advisor for the U.S. Department of Labor to develop the government's nation-wide job analysis system (Occupational Information Network or O*NET).

Performance Management: Conducted feedback-based management training programs (i.e., 360 programs) for hundreds of managers from a wide range of organizations.

Performance Management: Revised the performance evaluation system used for 5000 professional and managerial employees in a large international government agency.

Performance Management: Developed a performance appraisal system for team leaders including objective productivity and quality measures, a performance appraisal rating form, and a customer satisfaction survey for a parts manufacturing company.

Litigation Support: Provided research, reports, testimony, and other litigation support for numerous lawsuits relating to race, gender, and age discrimination and other topics.

Skill Development: Developed skill standards for manufacturing and retail jobs as part of the implementation of the National Skills Standards Act.

Career Development: Developed promotion and career development systems for several types of manufacturing employees, engineers, and technical personnel.

Career Development: Conducted a study to determine the antecedents and consequences, and develop a model, of the role of job rotation in career management of professional employees.

Compensation: Conducted a job evaluation and developed a compensation system for 250 salaried employees in a medium-sized manufacturing company.

Compensation: Developed 8 different pay-for-skills programs for maintenance, production, clerical, and engineering employees, including the development of competency models, training programs, promotion criteria, assessments, and administrative procedures.

Surveys: Conducted 3 opinion surveys of 10,000 employees, including survey design, implementation, analysis, training, organizational development, and morale management activities.

Validation: Conducted criterion-related validation studies (showing statistical relationships between the hiring procedure and job performance) and content-related validation studies (showing content linkages between hiring procedures and job tasks and skills) for a wide range of jobs and industries.

Validation: Served as technical advisor to several major government agencies on validation and the job relatedness (legal defensibility) of their hiring and performance appraisal systems.

Job Design: Conducted two large-scale studies to evaluate the benefits and costs of job redesign among 1100 administrative employees.

Job Design: Developed a process for redesigning jobs and restructuring organizational units to improve efficiency and satisfaction in an information systems department in a large company.

Team Design: Conducted two studies to determine how to design work teams to enhance productivity and satisfaction among teams of office employees and professional employees.

Team Design: Designed and implemented self-managed work teams in a factory of 120 employees.

Training Needs Assessment: Conducted training needs assessment studies of several populations (e.g., financial, manufacturing, sales, human resources) using a range of methods (e.g., interviews, surveys, focus groups, personnel files, benchmarking) for a pharmaceutical company.

Training: Developed training programs on teamwork and on balancing work/nonwork for 120 sales employees and their spouses.

Management Development: Conducted executive education programs on a range of HR topics for executives from a variety of organizations (e.g., printing, agribusiness, pharmaceutical).

Recruiting Services: Placed over 60 Industrial and Organizational Psychologists in a wide range of consulting and managerial positions in a variety of private and public sector organizations.

Consulting Clients

- Abbott (Kirkland & Ellis)
- Air Force
- Aircraft Services International
- Alexander Hawes & Audet, LLP
- Allstate
- Altshuler Berzon
- Amazon
- American Feed Industry Association American Institutes for Research and the U.S.
- Department of Education
- Anna's Linens
- Applied Extrusion Technology
- Ardagh Group
- Army Research Institute
- Arthur Andersen
- Assessment Systems Inc. Behavioral Technology
- Bell and Bell LLP
- Bradley & Riley
- British Petroleum
- Brooks-Pierce
- Buchanan & Edwards
- Buffalo Wild Wings
- Cambria Consulting
- Campion Consulting
- Campion Recruiting Services
- Carolina Systems Technology
- Central Sova
- Ceridian
- Chicago Mercantile Exchange (CME) Group
- Chugach Systems Integration
- Cinergy PSI
- Citigroup, Inc.
- City of Chicago
- Companhia Siderurgica Nacional
- Consulting Psychologists, Inc. for Kellogg
- Consumer Financial Protection Board (Charles River
- Assoc)
- Corya and Premalean Farms, 1994
- CSŃ
- Cummins Engine
- Department of Animal Sciences, Purdue
- Development Dimensions, Inc. Donnellev
- Doral Bank
- Elanco Animal Health and Pig Improvement Company
- Eli Lilly and Company
- Employment Risk Advisors
- Encore Career Institute
- Equal Employment Opportunity Commission
- Exxon
- FAIR
- FBI
- Federal Aviation Administration
- Federal Deposit Insurance Corporation
- FedEx
- FedEx Express

<u>Recruiting Clients</u>
 Ahold Financial Services

- Alignmark
- Amerada Hess
- American Dental Association
- American Express
- American Guidance Service, Inc.
- American Institutes for Research
- Amoco
- Anheuser Busch Aon Consulting
- Batrus Hollweg International
- Black & Veatch
- Bristol-Meyer Squibb
- British Petroleum
- C² Technologies
- Capital One
- Center for Creative Leadership
- Consulting Psychologists, Inc.
- Corvirtus, Inc. (DeCotiisErhard, Inc.)
- CPP. Inc.
- Dell, Inc.
- Developmental Dimensions International
- Devine Group
- Dow Chemical
- e-Predix
- Fields Consulting Group
- Gartner Institute
- Genesee Survey Services, Inc.
- Global Skills Xchange

- FedEx Ground
- Galen Kroeck
- General Cable
- General Mills
- Gingras, Cates, & Luebke
- Goldman Sachs
- Goldstein, Demchak, Baller, Borgen & Dardarian

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Outten & Golden LLP PAN Testing

Patterson Dental, Inc.

Pepper Construction

Positive Impact Consulting for New Millennium Steel Positive Impact Consulting for New Process Steel

Positive Impact Consulting for Steel Dynamics

Purdue University R. R. Donnelley & Company Ranger Aerospace Corporation Research Triangle Institute

Research Triangle Institute International

Roxanne Conlin & Associates, P. C.

Snyder & Snyder, P.A. Social Security Administration

Solution Group State Farm Insurance Company

Steel Dynamics, Inc. Stoneman, Chandler & Miller LLP

ThyssenKrupp North America, Inc. Trilogy Financial Services Turtle Creek Management

U.S. and Foreign Commercial Service

U.S. Environmental Protection Agency

U.S. Patent and Trademark Office

United Technologies Corporation

Young Conaway Stargatt & Taylor, LLP

Personnel Decisions International

Professional Examination Services

Psychological Services, Inc.

Right Management Consultants Royal Bank of Scotland

Saville Holdsworth, Limited (SHL)

Russell Reynolds Associates

Personnel Decisions Research Institute

U.S. Department of Commerce U.S. Department of Commerce, Office of International

U.S. Environmental Protection Agency and Buchanan

Royal Bank of Scotland (Citizens Bank)

Siegel, Brill, Greupner, Duffy, & Foster, P.A.

Paul Hastings

Playback Media

Revenue Storm

Rotary Lift

Saint Gobain

SIOP SkillsNet

Talbert

Talent Alliance

U.S. Air Force

Operations

& Edwards

UBS Group

Walgreens

Weyerhaeuser

Wilson Learning

Zurich Insurance

PepsiCo, Inc.

Pfizer

Pradco

Prudential

Performaworks

Plante & Moran

PsyMax Solutions

Safeway, Inc.

St. James Associates

Starwood Hotels

Steelcase

TRW

Ventas

Sutter Health

Stanard and Associates

Starbucks Coffee Company

Valero Energy Corporation

Wilkinson Asset Mangement

Wm. Schiemann & Associates, Inc.

Wal-Mart Stores, Inc.

William M. Mercer

Wilson Learning

Valtera (Personnel Research Associates)

U.S. Postal Service

University of Indianapolis

Mandel Legal Aid Clinic

Vinson & Elkins, LLP

Wabash National

U.S. Department of Labor

U.S. Department of State

PremaLean

Pittco

- Gray Plant Mooty
- Heartland Steel
- Heidtman Steel
- Hoover Hull, LLP

JBS United

Johnson-Smith

Kessler & Collins, P.C.

Lafayette Eye Center

Knauf Fiberglass

Lincoln Electric

Littler Mendelson

Lominger Limited

London House

Medtronic

MindLeaders

Malone, LLC

NCS Pearson

Nucor Steel

Grainger, Inc.

Hay Group

HUMRRO

JCPenney

Kenexa

Kronos

Medix

Merrill Lynch

Novo Nordisk, Inc.

Payless ShoeSource

PCI HR Consulting, Inc.

ORConsulting

Pentair, Inc.

Microsoft

Jefferson County

Linguis-Techs, Inc.

Lucent Technologies

Macquarie Holdings, Inc.

McKinsey and Company

MDA Leadership Consulting

National Skills Standards Board

Lominger Limited

Johnson Controls, Inc.

Johnson & Johnson, Inc.

Home Depot

ICF International, Inc.

Ocwen Financial

Inc.

Murray & Murray

Lufkin Industries

Mandel Legal Aid Clinic

Michigan Consolidated Gas Company

National Assessment Governing Board

National Coalition for Advanced Manufacturing

National Retail Federation and Assessment Systems

North Texas Center for the Study of Work Teams;

Society for Industrial and Organizational Psychology

Michigan U.S. Employment Service

Microsoft/Cambria Consulting

National Institute for Literacy

National Skills Standards Board

New Millennium Structural Steel

Office of Financial Research

Opticianry Summit Foundation

International Survey Research

Leadership Development Worldwide

Managing People and Change, Inc.

National Coalition for Advanced Manufacturing

North Carolina U.S. Employment Service

Obermayer Rebmann Maxwell & Hippel LLP

Institute for Personality and Ability Testing

Kraft Heinz

Keihin Aircon

- HR Diagnostics AG
- IBM
- Ice Miller, LLP
- Independent Consultant
- Indiana Automotive Fasteners Indiana Precision Technology

Indiana State Teacher's Association

Kenexa and Pepper Hamilton LLP Kentucky Electric Steel

Jackson's Realty and Building Company

Work Experience

Campion Services, Inc., West Lafayette, IN (1988-present)

- Campion Consulting Services has conducted over 1000 projects on a wide range of topics for over 150 clients in both private and public sector settings since 1988.
 Campion Recruiting Services has placed over 75 Industrial and Organizational Psychologists in a
- Campion Recruiting Services has placed over 75 Industrial and Organizational Psychologists in a wide range of consulting and managerial positions in a variety of different client organizations since 1997.
- Campion Services, Inc. operates with 2 to 4 associates each year on both full and part-time basis.

Purdue University, West Lafayette, IN (1986-present)

- Current position: Herman C. Krannert Professor of Management
- Former Director of the Master of Science in Human Resources Program
- Research record: Over 130 publications in scientific and professional journals, and over 250 papers and presentations at professional meetings and other publications.

IBM Corporation, Research Triangle Park, NC and Santa Clara, CA (1983-1986)

- Managed personnel research department responsible for opinion surveys, organizational development, and research on human resources for a site of 10,000 employees.
- Managed college/professional recruiting department responsible for hiring all salaried employees for a site of 10,000, with 1 million dollar annual budget and staff of 7.

Weyerhaeuser Company, Plymouth, NC (1978-1982)

• Conducted research and developed systems on personnel selection and testing, performance appraisal, equal employment opportunity, and affirmative action planning for a region of 5,000 employees.

Education

- Ph.D. North Carolina State University (1982) Major: Industrial/Organizational Psychology Minor: Human Factors Engineering
- M.A. University of Akron, OH (1978) Major: Industrial/Organizational Psychology Minor: Statistics
- B.A. University of Minnesota (1975)

Other Professional Achievements

Herman C. Krannert Chaired Professor of Management

Lifetime Scientific Contribution Award given by the Society for Industrial and Organizational Psychology

Editor of Personnel Psychology, a leading research journal in human resources

President of the Society for Industrial and Organizational Psychology (SIOP)

- Editorial board member of <u>Journal of Applied Psychology</u>, <u>Personnel Psychology</u>, and <u>Journal of Management</u>
- Fellow of the American Psychological Association (APA), American Psychological Society, and SIOP; and member of the Academy of Management (AM)
- Other elected and appointed positions in professional societies: Executive Committee of SIOP, APA Council of Representatives, Chair of the Program Committees for the SIOP and APA conferences
- Other awards and honors: Top 10 list of most published authors in last 10 and 20 years in his field, 3 Certificates of Appreciation from clients, Faculty Scholar Award, 2 most cited publications awards, 3 Best Paper Awards at conferences, IBM Recognition Award, Dissertation Award, and others.

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